



An **AEP** Company

POWER FORWARDSM

2025

BUSINESS REBATE PROGRAMS

TABLE OF CONTENTS

BUSINESS REBATE PROGRAMS



POWER FORWARDSM

1

SUMMARY PROGRAM DESCRIPTIONS

Business Rebate Programs	3
Prescriptive Rebates	3
Custom Rebates	3
Small Business Energy Solutions (SBES)	3
Multifamily Program	4
Midstream Program	4
Peak Performers	4

2

PARTICIPATION REQUIREMENTS

General T&C	6
Eligibility	6
Equipment Eligibility	7
Service Provider Participation Policy	7
Rebate Program Notice	7

3

BUSINESS REBATES

Retrofit Interior Lighting	10-11
Retrofit Lighting Exterior	12
Lighting - New Construction	13
HVAC Equipment	14-17
Refrigeration & Kitchen Equipment	18-21
Building Envelope	22-23
Plug Load & Controls	24-27
Business Appliances	28-29
Custom Business Rebates	30-31
Oil & Gas Rebates	32-33
Agricultural Rebates	34-35
New Construction	36-37
Small Business Rebates	38-41
Multifamily Rebates	42-43

4

MIDSTREAM HVAC & LIGHTING

HVAC Equipment	45
Instant Lighting Discounts	46
Requirements	47

5

PEAK PERFORMERS

How it Works	49-50
Application & Enrollment	51

6

HOW TO APPLY

How to Submit a Business Rebate	55-56
Checklist	57
Required Documentation for Application Submission	58-59



1 SUMMARY PROGRAM DESCRIPTIONS

BUSINESS REBATE PROGRAMS

PSO offers a variety of business rebate programs for commercial customers large and small, who operate across a wide range of industries. From manufacturing to hospitality, we can help your business significantly reduce your energy consumption to the benefit of your bottom line and the well-being of your community. Check out the details in this booklet to see how our programs might help you and your company save big. For even more information, visit powerforwardwithpsa.com/support/for-businesses

PRESCRIPTIVE REBATES

Available to all PSO commercial customers, prescriptive rebates allow customers to select from pre-defined energy-efficient equipment and receive a set rebate amount per piece of equipment installed. Common types of equipment include: LED lighting retrofits and lighting controls, manufacturing equipment, office equipment, refrigeration and food service equipment. Typical facility types include:

- Churches and Places of Worship
- Grocery Stores
- Hotels
- Manufacturing
- Office Buildings
- Restaurants
- Schools

CUSTOM REBATES

Custom rebates include energy-efficiency measures that are not included as part of the Prescriptive Program. Custom rebates include more complex and site-specific efficiency conservation measures and projects. Custom measures must illustrate verifiable energy savings and associated costs before eligibility and rebate amount can be identified. Custom rebates may include:

- Air Compressors
- Chiller and System Improvements
- Comprehensive Upgrades
- Data Center Improvements
- Energy Management Systems
- Geothermal Systems
- Motor and Pump Upgrades
- Oil and Gas Equipment
- Agricultural Equipment

SMALL BUSINESS ENERGY SOLUTIONS (SBES)

Available to commercial customers with annual usage of 320,000 kWh or less. For customers with more than one location, the aggregate total usage cannot exceed 2,000,000 kWh annually. Small Business Energy Solutions (SBES) provides qualifying small businesses free on-site analysis of your energy usage and rebates for the total costs of lighting retrofits and replacements and refrigeration controls/retrofit projects. Typical facility types include:

- Retail Shops
- Convenience Stores
- Small Offices
- Nonprofits
- Medical Clinics

MULTIPLE UPGRADES PAYOFF

Commercial customers who complete three or more different qualifying upgrade types (lighting, HVAC, kitchen equipment, custom) are also eligible for an additional bonus rebate of up to 20% of the total combined rebate amount.



SUMMARY PROGRAM DESCRIPTIONS

MULTIFAMILY PROGRAM

Available to customers who own or manage residential properties such as apartment complexes, senior living facilities, condominiums, etc. Three core components include:

- Walk-through audits/assessments of property common areas and sampling of dwelling units to gauge improvement opportunities. Or, in the case of new construction, a desk review of the preliminary design plans and specifications.
- Instant rebates for energy-efficient equipment and measures that are furnished and installed by a network of listed service providers.
- Direct installation of LED light bulbs, energy-efficient showerheads and faucet aerators (kitchen and bath), at no cost to the dwelling unit occupants.

MIDSTREAM PROGRAM

The Midstream Program allows customers to receive instant rebates on qualifying equipment through a service provider or participating distributor. Discounts are available on HVAC equipment and lighting fixtures and lamps. Customers can take advantage of instant discounts by working with participating distributors and service providers.

PEAK PERFORMERS

Peak Performers is a load reduction program that rewards your business for reducing or shifting electricity use during times of high demand. By joining, your organization can earn substantial incentives that go directly to your bottom line.

2

PARTICIPANT REQUIREMENTS

PARTICIPANT REQUIREMENTS

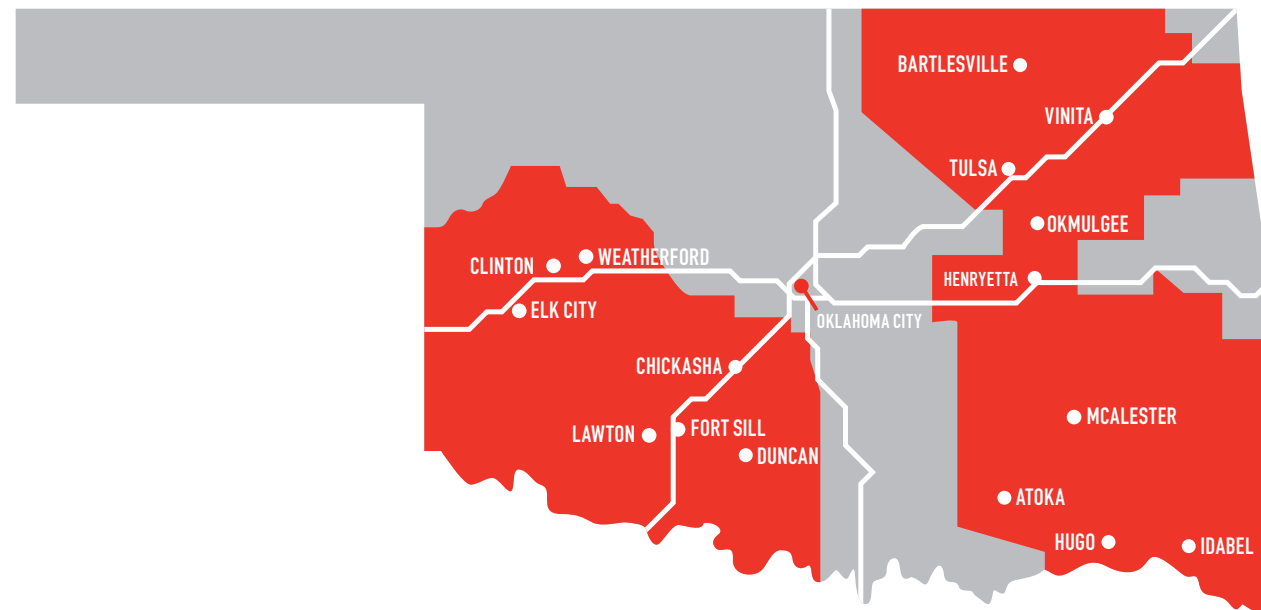
GENERAL TERMS & CONDITIONS

Go online to PowerForwardWithPSO.com or call **1.888.776.1366** to request a copy of Public Service Company of Oklahoma's Terms and Conditions.

ELIGIBILITY

In general, commercial and industrial (C&I) customers in PSO's service territory are eligible to participate in the PSO Business Rebate Program. Eligible facilities must have at least one meter on an eligible PSO electric rate schedule. Customers on a wholesale rate or who have opted out of the DSM rider are ineligible. New construction projects require a meter on an eligible PSO electric rate schedule once the project is complete. Contact your Customer Service Representative if you have any questions regarding eligibility.

The PSO service territory includes the red areas shown in the map below, which includes the major cities of Tulsa, McAlester and Lawton:



EQUIPMENT ELIGIBILITY

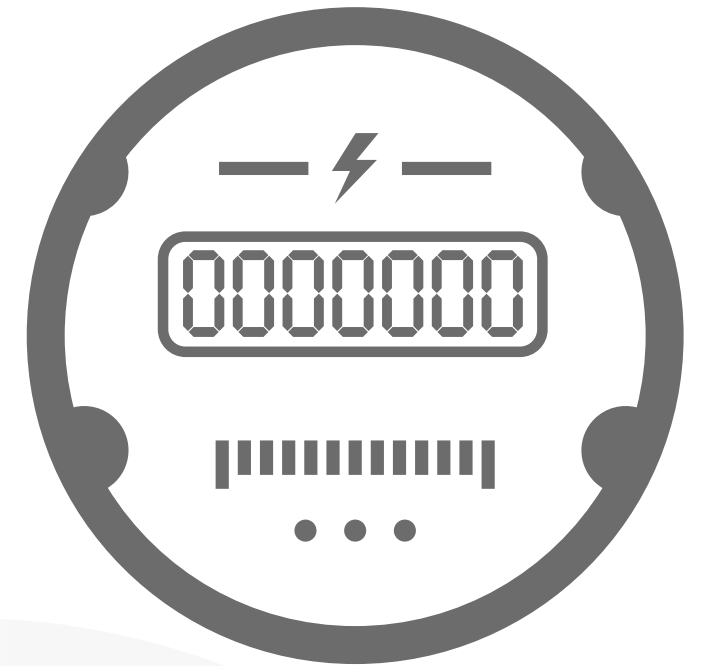
All equipment must meet the program's technical requirements. All equipment must be new. Used or refurbished equipment is not eligible for rebates. Existing equipment being replaced by new equipment must be removed and disposed of in accordance with all legal requirements. Customers may not reinstall any equipment that has been removed in the PSO service territory or transferred to any other party for installation. Equipment Technical Requirements can be found at PowerForwardWithPSO.com/support/for-businesses or by calling the hotline at **1.888.776.1366**

SERVICE PROVIDER PARTICIPATION POLICY

All Service Providers must sign a participation policy outlining these requirements to maintain their status as a listed service provider. Service Providers are expected to abide by program rules and submit high-quality applications. To maintain a high level of customer satisfaction and facilitate the improvement of under-performing Service Providers, PSO has adopted an Accelerated Coaching (AC) policy. This policy outlines actions, from coaching up to termination, taken by PSO, should they repeatedly fail to follow program rules.

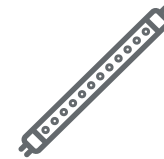
REBATE PROGRAM NOTICE

The rebates listed in this booklet are for the 2025-2029 Portfolio. All rebates are subject to change, and this booklet may not contain the most up-to-date rebate information. Rebates are available while funds last.



3 BUSINESS REBATES

PSO offers rebates on a wide variety of commercial energy-saving products and services that will allow you to optimize your facility's performance and achieve significant energy savings.



LIGHTING

	Page
Retrofit Interior Lighting	10
Interior Lighting Controls	10
Integral Replacement Lamps	10
Interior Fixtures	10
Linear Fixture Lamp Retrofit	10
Permanent De-Lamping Linear Fixture Retrofit	11
High Bay/Low Bay Fixtures	11
Exit Signs	11
Refrigeration Lighting	11
Retrofit Exterior Lighting	12
Exterior Fixtures	12
Parking Garage Fixtures	12
Sign Lighting	12
New Construction Lighting	13
Interior LED Lighting	13
Exterior LED Lighting	13



HVAC EQUIPMENT

HVAC Units	14
Economizer Controls	14
Networked HVAC Controls	14
HVAC Variable Frequency Drives	14



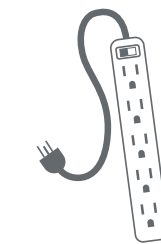
REFRIGERATION & KITCHEN EQUIPMENT

ENERGY STAR® Anti-Sweat Heat Controls	18
ENERGY STAR® Walk-in Door Closer	18
ENERGY STAR® ECM Evaporator Fan Motor	18
ENERGY STAR® Evaporator Fan Controls	18
ENERGY STAR® Night Covers	18
ENERGY STAR® Electric Deep Fryers	18
ENERGY STAR® Electric Steam Cookers	18
ENERGY STAR® Hot Food Holding Cabinets	18
ENERGY STAR® Electric Ovens	18
ENERGY STAR® Reach-In Refrigerators	20
ENERGY STAR® Reach-In Freezers	20
ENERGY STAR® Zero Energy Door	20
ENERGY STAR® Ice Machine	20
ENERGY STAR® Commercial Dishwasher	20
ENERGY STAR® Strip Curtains	20
ENERGY STAR® Door Gasket	21
ENERGY STAR® Kitchen Vent Hood Controls	21
ENERGY STAR® Refrigeration Suction Pipe Insulation	21
ENERGY STAR® VSD Refrigeration Compressor Controls	21



BUILDING ENVELOPE

	Page
Door Weather Strip	22
Duct Insulation	22
Ceiling Insulation	22
Cool Roofs	22
Window Film	22



PLUG LOAD & CONTROLS

Hotel Room HVAC Controls	24
Smart Power Strips	24
Smart Power Strips with Personal Occupancy Sensor	24
Computer Power Management	25
Vending Machine Controls	25
Pool Pumps	26
High Frequency Forklift Battery Chargers	26



BUSINESS APPLIANCES

ENERGY STAR® Commercial Clothes Washer	28
ENERGY STAR® Vending Machine	28



CUSTOM BUSINESS REBATES

Custom Business Rebates	30-31
Oil & Gas Rebates	32-33
Agricultural Rebates	34-35



NEW CONSTRUCTION

New Construction	36-37
------------------	-------



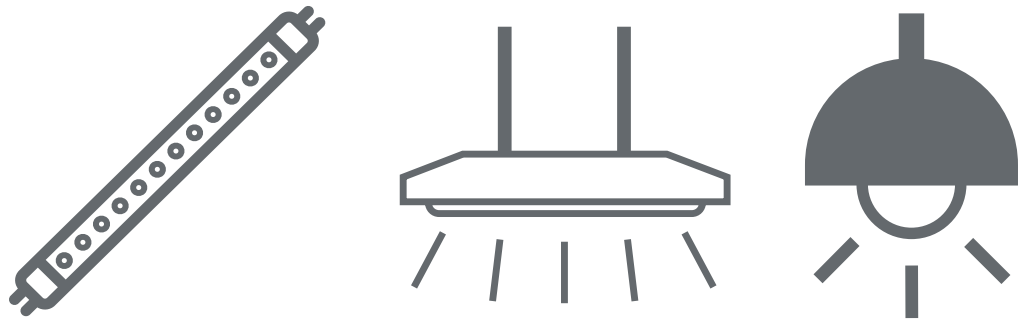
SMALL BUSINESS REBATES

How to Apply	38
--------------	----



MULTIFAMILY REBATES

Common Areas	42
Residential	43



LIGHTING

Lighting can represent up to a third of your total energy bill. Whether you’re building a new facility or upgrading an existing one, upgrading to LED lighting will help lighten your load. Rebates are offered for all types of interior and exterior LED bulbs and fixtures.

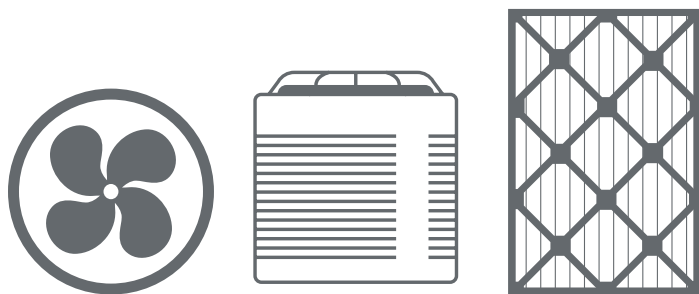
RETROFIT INTERIOR LIGHTING

Interior Lighting Controls	Proposed Upgrade		Min. Watts Controlled	Rebate Amount	Unit
Retrofit installation of interior lighting sensor/controls that respond to ambient daylight and/or occupancy	Daylight Controls	Continuous Dimming, Multistep Dimming, On/Off (Indoor)	30W	\$10.00	per control
	Occupancy Sensors	Wall Switch Replacement, Ceiling/Wall Mount, Fixture Mount	30W	\$10.00	per control
	Occupancy Sensors with Daylight Controls	Continuous Dimming, Multi Step Dimming, On/Off (Indoor)	30W	\$15.00	per control
	Networked Lighting Controls	Networked control system based on Occupancy and dimming based on local light levels	n/a	\$20.00	per fixture controlled
Integral Replacement Lamps	Proposed Upgrade		Min. Watts Reduced	Rebate Amount	Unit
Replacing mogul (E39) screw-base HID lamps	LED HID Replacement Lamp: <= 100 Watts†		80W/Lamp	\$30.00	per lamp
	LED HID Replacement Lamp: >= 101 Watts†		180W/Lamp	\$75.00	per lamp
Interior Fixtures	Proposed Upgrade		Min. Watts Reduced	Rebate Amount	Unit
Replacing incandescent or fluorescent can, track, pendant fixtures	LED Downlight Fixture		25W/Fixture	\$6.00	per fixture
Replacing 2x2, 1x4, 2x4 troffers and 2ft, 4ft, 6ft, 8ft wrap or similar linear luminaires	LED Panel, Troffer, Linear Fixture: <=30 Watts†		20W/Fixture	\$10.00	per fixture
	LED Panel, Troffer, Linear Fixture: >=31 Watts†		40W/Fixture	\$20.00	per fixture
Replacing stairwell fixtures	LED Stairwell Fixture		10W/Fixture	\$20.00	per fixture
Linear Fixture Lamp Retrofit	Proposed Upgrade		Min. Watts Reduced	Rebate Amount	Unit



RETROFIT INTERIOR LIGHTING (CONT.)

Replacing T12,T8 or T5 fluorescent lamps	Linear Retrofit Kit: Retrofitting Existing 1-2 Lamp Fixture	25W/Fixture	\$5.00	per fixture
	Linear Retrofit Kit: Retrofitting Existing 3+ Lamp Fixture	25W/Fixture	\$12.00	per fixture
	TLED - Tubular LED [†]	10W/Lamp	\$3.00	per lamp
Permanent De-Lamping Linear Fixture Retrofit	Proposed Upgrade	Min. Watts Reduced	Rebate Amount	Unit
Reducing the number of fluorescent lamps using a UL listed retrofit kit to permanently delamp and recenter the new lamps	LED Permanent De-Lamping (2-3 lamps existing, removing 1)	18W/Fixture	\$8.00	per fixture
	LED Permanent De-Lamping (4+ lamps existing, removing 2)	40W/Fixture	\$15.00	per fixture
High Bay/Low Bay Fixtures	Proposed Upgrade	Min. Watts Reduced	Rebate Amount	Unit
Replacing HID or existing linear fluorescent luminaires installed at 15ft or greater Above Finish Floor (AFF)	LED High Bay Fixtures: <= 124W	80W/Fixture	\$50.00	per fixture
	LED High Bay Fixtures: 125-250W	120W/Fixture	\$90.00	per fixture
	LED High Bay Fixtures: >= 251W	180W/Fixture	\$100.00	per fixture
Exit Signs	Proposed Upgrade	Min. Watts Reduced	Rebate Amount	Unit
Replacing incandescent or fluorescent exit signs	LED exit signs	10W/Fixture	\$6.00	per sign
Refrigeration Lighting	Proposed Upgrade	Min. Watts Reduced	Rebate Amount	Unit
Replacing T12 and T8 fixtures in refrigerated display cases	LED Refrigeration Lighting	N/A	\$20.00	per fixture



HVAC EQUIPMENT

Heating and cooling are major expenses in commercial facilities. Whether you’re building a new facility or looking to upgrade your existing facility, a high-efficiency system may reduce your operating costs for years to come. See how you can save on a variety of HVAC equipment when you work with participating distributors and service providers.

HVAC	Equipment Type	Rebate Amount		
New Construction or Retrofit HVAC systems	Air Conditioners (Split and Unitary)	Instant discounts available through participating distributors and service providers. View details on page 45.		
	Split Air Source Heat Pumps (Split and Unitary)			
	Packaged Terminal Air Conditioners (PTAC)			
	Packaged Terminal Heat Pump (PTHP)			
	Variable Refrigerant Flow (VRF) Systems			
	Water Source Heat Pumps			
Economizer Controls	Equipment Type	Rebate Amount		
Networked HVAC Controls	Dual Enthalpy Economizer Controls on New HVAC Units	Instant discounts available through participating distributors and service providers. View details on page 45.		
	Equipment Type	Rebate Amount		
Variable Frequency Drive (VFD)	Retrofit installation of networked HVAC controls	\$300 per thermostat and/or zone sensor		
	VFD Install Type	Horsepower	Rebate Amount	Unit
Retrofit Installation of New VFDs on Existing HVAC Equipment		2 or less	\$300.00	per unit
		3	\$400.00	per unit
		4	\$500.00	per unit
		5	\$650.00	per unit
		7.5	\$1,000.00	per unit
		10	\$1,300.00	per unit
		15	\$1,400.00	per unit
		20	\$1,850.00	per unit
		25	\$2,400.00	per unit
		30	\$2,800.00	per unit
		40	\$3,700.00	per unit
		50	\$4,600.00	per unit
		60	\$5,500.00	per unit
		75	\$7,000.00	per unit
		Over 100	\$90.00	per HP
Over 200 HP (Requires Custom Application)				

REVIEW THE COMPLETE APPLICATION REQUIREMENTS ON PAGE 60

A+ FOR BOOKER T. WASHINGTON HIGH SCHOOL

PROBLEM:

Established in 1913, Booker T. Washington (BTW) High School is part of the Tulsa Public Schools system and currently enrolls more than 1,200 students. The Hornets were looking to improve the schools’ energy usage and lower costs since BTW had 49 rooftop HVAC units (some as old as 20 years) as well as 2,903 inefficient fluorescent and incandescent lighting fixtures throughout the high school campus.

SOLUTION:

Tulsa Public Schools participated in PSO’s Midstream HVAC rebate program. Working with a participating service provider, GLD Consultants, BTW replaced all 49 aging rooftop HVAC (heating, ventilation and air conditioning) units with new, ultra-high-efficiency Lennox Model L units (a total of 935.5 tons of equipment). BTW also participated in the prescriptive rebates program for their lighting needs. Working with participating service provider Lektron Lighting & Supply, BTW retrofitted all 2,903 fluorescent and incandescent lighting fixtures throughout the buildings with all-new, energy efficient LED fixtures and lamps.

RESULTS:

The Lennox Model L units are on average 66% more energy efficient than BTW’s previous HVAC units. This increased comfort, zone control and efficiency throughout the buildings while also greatly reducing humidity—a must for Oklahoma weather. BTW received HVAC rebates of \$233,875 and lighting rebates of \$41,346.50 for a total rebate of \$275,221.50 from PSO. The school has achieved 753,293 in annual kWh energy savings plus 184 kW in annual summer peak demand reduction. In short, this means that more than 1,200 students and staff will have a brighter, more comfortable experience while increasing their energy savings.



BIG NEWS FOR STIGLER PRINTING

Heating and cooling are major expenses in commercial facilities. Whether you’re building a new facility or looking to upgrade your existing facility, a high-efficiency system may reduce your operating costs for years to come. See how you can save on a variety of HVAC equipment when you work with participating distributors and service providers.

PROBLEM:

Stigler Printing in Stigler, Oklahoma, was operating out of three separate buildings—an 11,000 sq.-ft. press room, a 2,000 sq.-ft. office building and a 2,000 sq.-ft. warehouse. “It was a challenge managing three separate HVAC units for each building,” says Linus Williams, President of Stigler Printing. “We have multiple departments with heavy spikes in the winter and summer. I don’t want to wear out the staff with battles over temperatures.” Managing their existing HVAC system was becoming a part-time job in itself in addition to being inefficient. “It’s always been frustrating. Always been an issue. I would come in on weekends and the HVAC would be on. When I heard about a three-point system, I was like: ‘yeah, you’re speaking my language.’”

SOLUTION:

Stigler Printing implemented a three-point, cloud-based HVAC system, which allows the company to monitor and manage each unit from one location. Linus mentioned, “I had a 30-minute meeting with PSO and I was immediately like: ‘where’s the paperwork? Let me sign it and get it going.’”

RESULTS:

“This three-point system has taken a lot of that frustration away, so I can focus my attention on other things,” says Linus. “We’ve negotiated a temp, I have not heard any complaints, and even if there ever are, it’s easy to fix.” Linus also says his wife, who is Stigler’s CFO, says the company is seeing the financial benefits of their three-point system.

Linus is also spreading the word. “I was at a baseball game with a good friend and asked him about the HVAC units on top of his building. I asked if he had any trouble managing the climate control, and he said: ‘don’t even start on that.’” Linus told his friend about how much his new HVAC system has helped his business. “There’s a lot of folks who can benefit from this,” says Linus. “I’m championing it when the opportunity presents itself.”



REFRIGERATION & KITCHEN EQUIPMENT

Did you know that commercial and institutional kitchens use up to seven times more energy per square foot than other commercial facilities? As you design or expand your food service facility, you have the opportunity to cook up serious energy savings. PSO offers an extensive range of rebates on everything from refrigerators and freezers to ice machines and electric ovens.

Anti-Sweat Heat Controls		Rebate Amount	Unit
Retrofit installation of controls on glass cooler or freezer doors that turns off the door and frame heaters based on humidity or amount of condensation		\$100.00	per door
Walk-In Door Closer		Rebate Amount	Unit
Retrofit installation of an auto-closer device on walk-in cooler or freezer doors		\$75.00	per door
ECM Evaporator Fan Motor	Type	Rebate Amount	Unit
Retrofit installation of an existing standard efficiency shaded-pole evaporator or permanent split capacitor fan motor in refrigerated walk-in or reach-in coolers or freezers	Walk-In Cooler or Freezer	\$100.00	per motor
	Display Cooler or Freezer	\$100.00	per motor
Evaporator Fan Controls		Rebate Amount	Unit
Controls that modulate walk-in cooler and freezer evaporator fan motor based on temperature		\$70.00	per motor
Night Covers		Rebate Amount	Unit
Retrofit installation of covers on open-type refrigerated display cases that are used during the facility's unoccupied hours		\$15.00	per ft

Electric Deep Fryers	Fryer Type	Rebate Amount	Unit
ENERGY STAR® listed commercial fryers	Open Deep Fat Fryer	\$100.00	per unit
	Large Vat Fryer	\$150.00	per unit
Electric Steam Cookers		Rebate Amount	Unit
ENERGY STAR listed commercial steam cooker		\$1,000.00	per unit
Electric Hot Food Holding Cabinets	Cabinet Size	Rebate Amount	Unit
ENERGY STAR commerical holding cabinet	Half Size Full Size	\$100.00	per unit
	Three-Quarter Size	\$150.00	per unit
	Full Size	\$200.00	per unit
Electric Ovens	Oven Type	Rebate Amount	Unit
ENERGY STAR listed commercial electric oven	Electric Convection Oven	\$200.00	per unit
	Electric Combination Oven	\$1,000.00	per unit



CHIPOTLE, BROKEN ARROW A CUT ABOVE THE REST

PROBLEM:

Founded in 1993 in Denver, Colorado, with its headquarters in Long Beach, California, fast casual restaurant Chipotle Mexican Grill has more than 3,000 restaurants nationwide. Because of their commitment to sustainability, Chipotle has pledged to reduce its greenhouse gas emissions by building new energy-efficient restaurants and upgrading existing locations. In order to help meet this goal, PSO joined in.

SOLUTION:

At Chipotle's Broken Arrow location at 750 E. Kenosha Street, new energy-efficient equipment and lighting was installed. The Broken Arrow Chipotle added three ENERGY STAR certified ice machines, two ENERGY STAR certified commercial refrigerators, one ENERGY STAR certified commercial dishwasher, and one ENERGY STAR certified holding cabinet. The restaurant also upgraded to 119 interior LED fixtures and two exterior LED fixtures. This major upgrade and renovation began on July 30, 2020 and was completed on July 26, 2021.

RESULTS:

The total cost for equipment was \$28,223 with \$12,940 for upgraded kitchen equipment and \$15,283 for lighting upgrades. Since Chipotle in Broken Arrow consulted with PSO and hired a participating service provider, they received \$3,100 in kitchen equipment rebates and \$565.60 in lighting rebates for a total rebate of \$3,335. In addition to their huge money savings, they achieved tremendous energy savings as well—27,820 kWh in annual energy savings and 5 kW in annual summer peak demand reduction. With PSO's help, the Broken Arrow location was able to fulfill Chipotle's sustainability and energy efficiency goals.

Reach-In Refrigerators	Refrigerator Size		Rebate Amount	Unit
ENERGY STAR® listed commercial refrigerators	0-15 cubic ft.		\$40.00	per unit
	16-30 cubic ft.		\$60.00	per unit
	31-50 cubic ft.		\$80.00	per unit
	>50 cubic ft.		\$100.00	per unit
Reach-In Freezers	Freezer Size		Rebate Amount	Unit
ENERGY STAR listed commercial freezers	0-15 cubic ft.		\$80.00	per unit
	16-30 cubic ft.		\$120.00	per unit
	31-50 cubic ft.		\$160.00	per unit
	>50 cubic ft.		\$200.00	per unit
Zero Energy Door	Door Rating		Rebate Amount	Unit
Retrofit installation of new 'Zero Energy' doors for reach-in refrigerated coolers or freezers	Low temperature (<25°F)		\$300.00	per door
	Medium temperature (25°F-40°F)		\$200.00	per door
	High temperature (41°F-65°F)		\$200.00	per door
Ice Machine	Type		Rebate Amount	Unit
ENERGY STAR listed commercial ice machines	Batch Ice Machine	Self-Contained Unit	\$100.00	per unit
		Ice Making Head	\$100.00	per unit
		Remote Condenser/Split System	\$200.00	per unit
	Continuous Ice Machine	Self-Contained Unit	\$100.00	per unit
		Ice Making Head	\$150.00	per unit
		Remote Condenser/Split System	\$200.00	per unit
Commercial Dishwasher	Type		Rebate Amount	Unit
New commercial type dishwasher must meet ENERGY STAR specifications	High Temperature, Electric Heater, Electric Booster	Under Counter	\$700.00	per unit
		Stationary Single Tank Door	\$1,900.00	per unit
		Pots, Pans, & Utensils	\$500.00	per unit
		Single Tank Conveyor	\$1,700.00	per unit
		Multiple Tank Conveyor	\$4,500.00	per unit
	High Temperature, Gas Heater, Electric Booster	Under Counter	\$400.00	per unit
		Stationary Single Tank Door	\$700.00	per unit
		Pots, Pans, & Utensils	\$200.00	per unit
		Single Tank Conveyor	\$800.00	per unit
		Multiple Tank Conveyor	\$1,800.00	per unit
	Low Temperature, Electric Heater, Electric Booster	Under Counter	\$600.00	per unit
		Stationary Single Tank Door	\$2,600.00	per unit
		Single Take Conveyor	\$2,600.00	per unit
		Multiple Tank Conveyor	\$3,600.00	per unit
Strip Curtains			Rebate Amount	Unit
Retrofit installation of new strip curtains on walk-in cooler or freezer that previously had either no strip curtain or an ineffective strip curtain installed			\$10.00	per sq. ft.

REVIEW THE COMPLETE APPLICATION REQUIREMENTS ON PAGE 60

Door Gasket		Rebate Amount	Unit
Retrofit installation of new gaskets on cooler or freezer doors where the existing gasket is worn-out or damaged		\$4.00	per linear foot
Kitchen Vent Hood Controls		Rebate Amount	Unit
Installation of kitchen vent hood Demand Ventilation Controls (DVC) that modulate fan speed in response to the presence and level or cooking activity		\$750.00	per HP
Refrigeration Suction Pipe Insulation	Equipment Type	Rebate Amount	Unit
Retrofit installation of insulation on existing bare refrigeration suction lines.	Low Temp Walk in Freezer	\$1.00	per ft
	Medium Temp Walk in Cooler	\$1.00	per ft
VSD Refrigeration Compressor Controls	Description	Rebate Amount	Unit
VSD Refrigeration Compressor Controls	VSD control system replacing the slide valve control system	\$300.00	per ton

PRICE TOWER WRIGHT ON THE MONEY

PROBLEM:

The Price Tower Arts Center is the creative centerpiece of the Price Tower complex in Bartlesville, Oklahoma. Designed by world-famous architect Frank Lloyd Wright in the 1950s, the Price Tower is the crown jewel of Bartlesville, and one of the most spectacular structures in all of northeastern Oklahoma. Unfortunately, the building had inefficient and aging kitchen equipment. When they decided it was time to make an upgrade, they came to PSO.

SOLUTION:

The Price Tower upgraded to four ENERGY STAR certified commercial refrigerators and one ENERGY STAR certified convection oven. Additionally, a new, demand-based kitchen vent hood controller was installed, which uses state-of-the-art sensors to detect if there is cooking in the kitchen and automatically ramps up or down the vent hood based on temperature, eliminating energy waste. The large-scale remodel began on December 21, 2020, and was completed by July 12, 2021. The total equipment cost of \$12,000 was reduced with a \$1,130 rebate from PSO.

RESULTS:

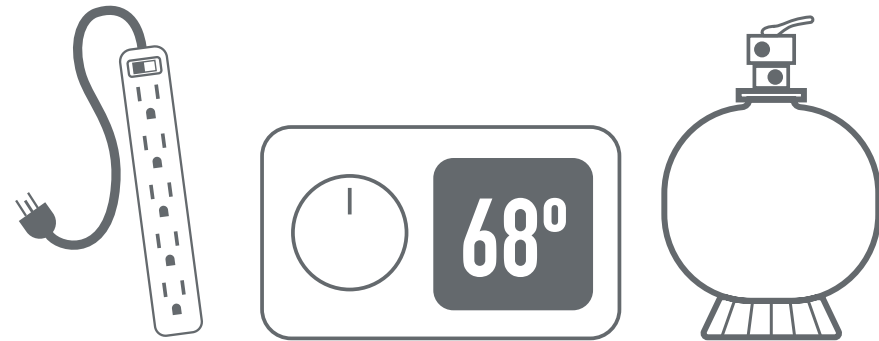
The upgraded kitchen appliances helped the Price Tower Arts Center save energy, improve the performance of their dining area and serve their customers more efficiently. The impact was significant resulting in 6,108 annual kWh energy savings as well as 1 kW reduction during the summer peak. This was a design improvement Frank Lloyd Wright fans could appreciate while increasing their energy savings.



Retrofit installation of weather stripping on entrance/exit doors for contained, pressurized space

22 | *PowerForwardWithPSO.com*

NOTES:



PLUG LOAD & CONTROLS

Much of the energy used at commercial and industrial facilities is wasted because equipment is left on when not in use throughout the workday, at night, and on weekends. By installing load control devices and decreasing your energy consumption, you can produce significant savings that go straight to your bottom line.

Smart Power Strips	Description	Rebate Amount	Unit	
Smart Power Strips	Retrofit installation of a plug strip that eliminates idle or standby power consumption through the use of an electric load sensor or timer	\$10.00	per strip	
Smart Power Strips with Personal Occupancy Sensor	Controlled Wattage	Rebate Amount	Unit	
Retrofit installation of a plug strip that eliminates idle or stand-by power consumption through the use of an occupancy sensor	25 Watts	\$20.00	per strip	
	50 Watts	\$30.00	per strip	
	150 Watts	\$50.00	per strip	
Hotel Room HVAC Controls	HVAC Type	Setback Temperature	Rebate Amount	Unit
Retrofit installation of occupancy-based lodging guest room energy management controls	PTAC	5	\$60.00	per room
		10	\$80.00	per room
	PTHP	5	\$60.00	per room
		10	\$80.00	per room

DID YOU KNOW?

Educate staff about the importance of saving energy. Ask employees to turn off or unplug devices such as coffee pots, cup warmers, fans, small space heaters and audio equipment when not in use.



Vending Machine Controls	Control Type	Rebate Amount	Unit
Retrofit installation of controls that power down the machine when the surrounding area is vacant but still maintains a cool product	Refrigerated Beverage Vending Machine	\$100.00	per unit
	Refrigerated Glass Front Reach-In Cooler	\$100.00	per unit
	Non-Refrigerated Snack Vending Machine	\$50.00	per unit
Computer Power Management	Control Type	Rebate Amount	Unit
Retrofit installation of power management software on a network of computers	Laptop	\$10.00	per unit
	Desktop	\$15.00	per unit

Pool Pumps	Open Months	Open Hours	Pump Size(HP)	Rebate Amount	Unit
Year Round		24/7	0.5	\$400.00	per unit
		24/7	0.75	\$500.00	per unit
		24/7	1	\$600.00	per unit
		24/7	1.5	\$700.00	per unit
		24/7	2	\$800.00	per unit
		24/7	2.5	\$900.00	per unit
		24/7	3	\$1,000.00	per unit
		Limited Hours	0.5	\$400.00	per unit
		Limited Hours	0.75	\$500.00	per unit
		Limited Hours	1	\$600.00	per unit
		Limited Hours	1.5	\$700.00	per unit
		Limited Hours	2	\$800.00	per unit
Year Round		Limited Hours	2.5	\$900.00	per unit
		Limited Hours	3	\$1,000.00	per unit
		24/7	0.5	\$300.00	per unit
		24/7	0.75	\$375.00	per unit
		24/7	1	\$450.00	per unit
		24/7	1.5	\$525.00	per unit
		24/7	2	\$600.00	per unit
		24/7	2.5	\$675.00	per unit
		24/7	3	\$750.00	per unit
		Limited Hours	0.5	\$300.00	per unit
		Limited Hours	0.75	\$375.00	per unit
		Limited Hours	1	\$450.00	per unit
Seasonal		Limited Hours	1.5	\$525.00	per unit
		Limited Hours	2	\$600.00	per unit
		Limited Hours	2.5	\$675.00	per unit
		Limited Hours	3	\$750.00	per unit
		Limited Hours	0.5	\$300.00	per unit
		Limited Hours	0.75	\$375.00	per unit
		Limited Hours	1	\$450.00	per unit
		Limited Hours	1.5	\$525.00	per unit
		Limited Hours	2	\$600.00	per unit
		Limited Hours	2.5	\$675.00	per unit
		Limited Hours	3	\$750.00	per unit
		Limited Hours	0.5	\$300.00	per unit

Retrofit replacement of a commercial single-speed pool pump with an ENERGY STAR® certified variable speed pool pump

High Frequency Forklift Battery Charger	Description	Rebate Amount	Unit
High Frequency Forklift Battery Charger	24V, 36V, or 48V Designed for a Pallet Jack or Forklift Battery	\$500.00	per unit

REVIEW THE COMPLETE APPLICATION REQUIREMENTS ON PAGE 60

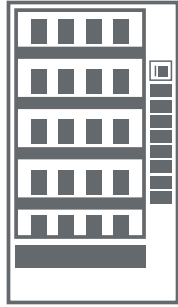
HOLIDAY INN DIPPED INTO SAVINGS

PROBLEM:
Founded in 1952 in Memphis, Tennessee, Holiday Inn today has its headquarters in Atlanta, Georgia, as part of the IHG Hotels Group. Their mid-priced spinoff brand, Holiday Inn Express, was founded in 1990, and maintains more than 2,500 locations. Their location in Okmulgee, Oklahoma, at 2780 North Wood Drive was looking to improve energy efficiency at one of their centerpieces — the pool. Their existing pool pump was an inefficient, single-speed pool pump that wasn’t able to meet demands, while also consuming an overabundance of energy.

SOLUTION:
The Holiday Inn Express - Okmulgee reached out to PSO about rebates while upgrading their inefficient pool pump to an all-new ENERGY STAR certified variable-speed pool pump. The total equipment cost was a \$1,879.39 pool pump minus a \$900.00 rebate from PSO. They began the project on February 3, 2022, and completed work on March 6, 2022.

RESULTS:
The Holiday Inn Express - Okmulgee was impressed with their new, variable-speed pool pump — and the energy savings it provided. The hotel has achieved 6,907 annual kWh energy savings, and a 1.5 kW annual demand reduction during the summer peak when the pool is in high demand.





Increase your competitive advantage through saving energy and money with energy efficient appliances. When shopping for appliances, look for the ENERGY STAR® seal. Appliances that have earned the ENERGY STAR seal are proven to help you save without sacrificing performance. Stack up your savings by replacing multiple appliances.

Commercial Clothes Washer	Description	Rebate Amount	Unit
ENERGY STAR Commercial Clothes Washer	Gas Hot Water Heater, Electric Dryer	\$50.00	per unit
	Electric Hot Water Heater, Gas Dryer	\$100.00	per unit
	Electric Hot Water Heater, Electric Dryer	\$150.00	per unit
Vending Machine	Description	Rebate Amount	Unit
ENERGY STAR Vending Machine	Class A: Refrigerated Vending Machine	\$100.00	per unit
	Class B: Non-Refrigerated or Combination Vending Machines	\$100.00	per unit

[illegible]

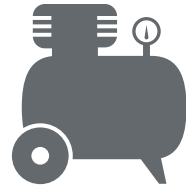
ENERGY STAR certified commercial washers have more capacity than conventional top-load models with an agitator. Front-loaders can wash over 20 pounds of laundry per cycle, compared to the 10-15 pound capacity of a standard top-loader. This means you can do fewer loads of laundry and avoid bringing large, bulky items to a laundromat.

Clothes washers that have earned the ENERGY STAR certification use about 45 percent less water than standard models and are about 25 percent more efficient. Choosing ENERGY STAR certified commercial clothes washers for your laundry facilities will save you time, money and provide your business with the best laundry performance possible.

CUSTOM BUSINESS REBATES

Whether you're building a new facility or updating your current one, PSO is committed to helping businesses in a variety of industries save more energy. We offer significant rebates on custom energy-saving equipment and projects, as well as certain oil and gas and agricultural equipment.

Custom rebates cover any other energy efficiency upgrades not covered by other rebate offerings, including:



AIR COMPRESSORS & SYSTEM IMPROVEMENTS

An efficient air compressor can reduce energy usage an average of 35% and earn valuable rebates, too.



COMPREHENSIVE UPGRADES & FACILITY IMPROVEMENTS

Completing at least 3 different retrofit projects on the same building could qualify for up to a 20% bonus rebate on top of the rebates for each project.



BUILDING ENVELOPE

Upgrading to a "tighter" envelope of walls, windows, roof and foundation with fewer gaps helps a building operate more efficiently.



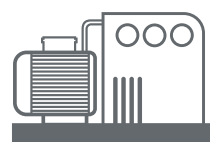
DATA CENTER

Improving cooling systems can keep computers at the right temperature and humidity and produce a lower PUE at the same time.



CHILLER & SYSTEM IMPROVEMENTS

New construction or retrofit, we offer rebates for more efficient chillers. The lower the IPLV, the better the savings and rebate.



HVAC SYSTEM IMPROVEMENTS

Running the HVAC when no one is present wastes energy. Automated Building Controls eliminate unnecessary cooling/heating without sacrificing comfort—and the ROI is usually under two years, before rebates.

CUSTOM SAVINGS CALCULATIONS

Not all lighting projects fit in our prescriptive program. Pool, stage/theater, grow lights and others may need a custom program. Call us to find out.

ENERGY MANAGEMENT SYSTEM

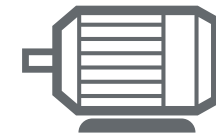
Energy management systems monitor, control and optimize energy in a building or campus wide. Investing in one can improve efficiency and comfort.

GEOHERMAL

Harness heating/cooling from the Earth's surface with geothermal systems to improve energy efficiency and realize long-term savings.

PROCESS EQUIPMENT IMPROVEMENTS

Process equipment like assembly line motors, laminating furnaces and electric welding machines utilize enormous amounts of electrical energy, but advancements in technology mean there are more efficient options available—and we can help you find them.



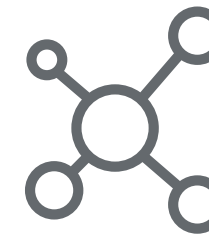
MOTORS

Buildings run on motors and pumps, so improving the motor's performance improves your building's efficiency. Whether it's a higher efficiency motor or a Variable Frequency Drive (VFD), we'll help you find the upgrade (and rebate) right for you.



OIL & GAS PROGRAM

Available to oil and gas producers and vendors, these rebates are designed to slick up oil and gas operations power savings by engaging high efficiency pumps, controls and variable speed drives.



VRF SYSTEMS

Ductless and low maintenance, Variable Refrigerant Flow (VRF) is one of the most efficient HVAC systems out there. Give us a call to find out if VRF makes sense for your building.



AGRICULTURAL PROGRAM

Farming is tough business. And there's no room for wasted energy. PSO offers farm audits and agricultural specific rebates to help efficiency take root.

LITTLE LIGHT HOUSE DIGS DEEP TO SAVE BIG WITH GEOTHERMAL REBATES

PROBLEM:

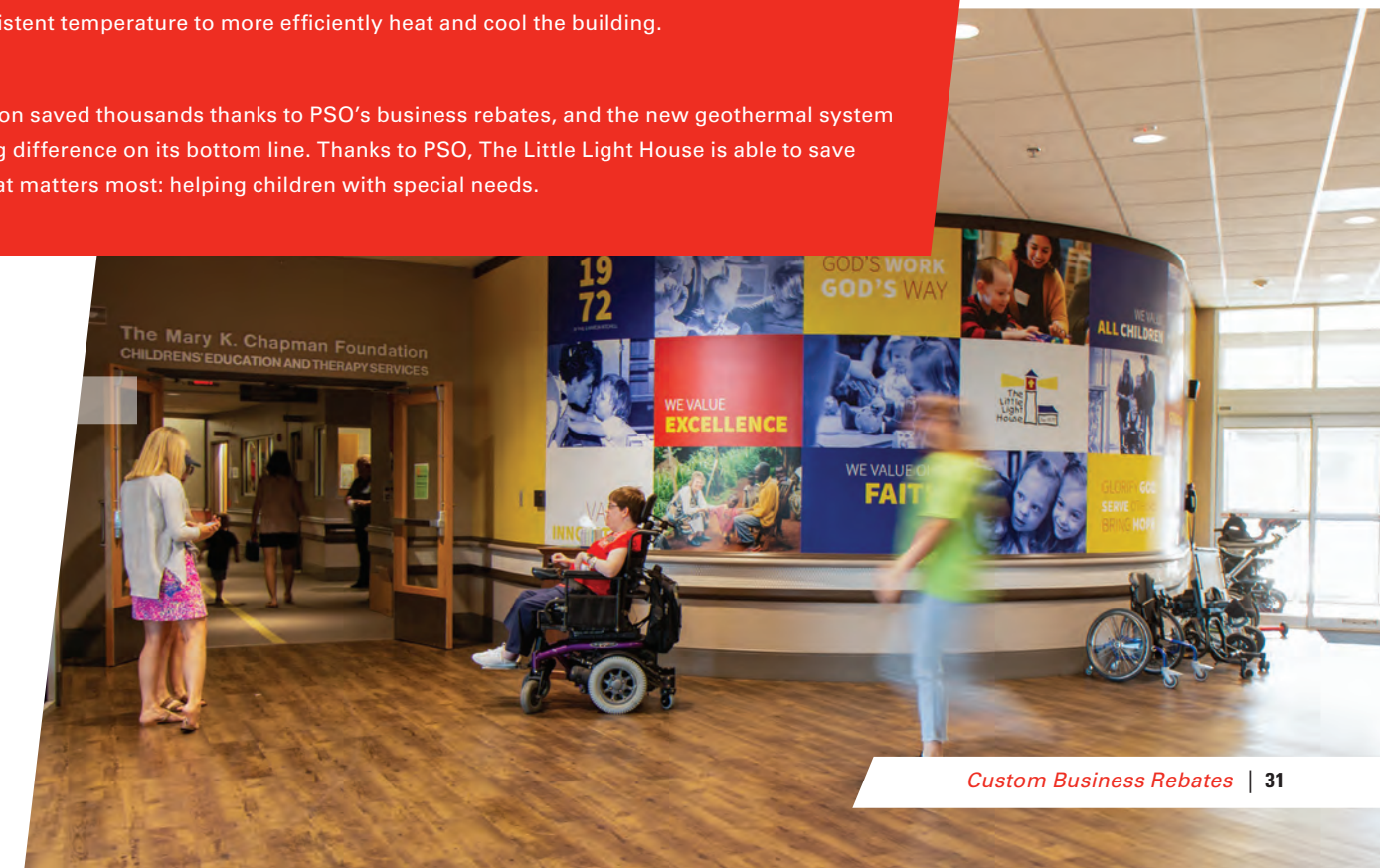
As a nonprofit, The Little Light House was looking for ways to reduce its utility bills — and save money for its mission. During the planning and construction phase of adding a wing to its existing building, Little Light House conducted an audit to determine how much it could save by installing a geothermal system.

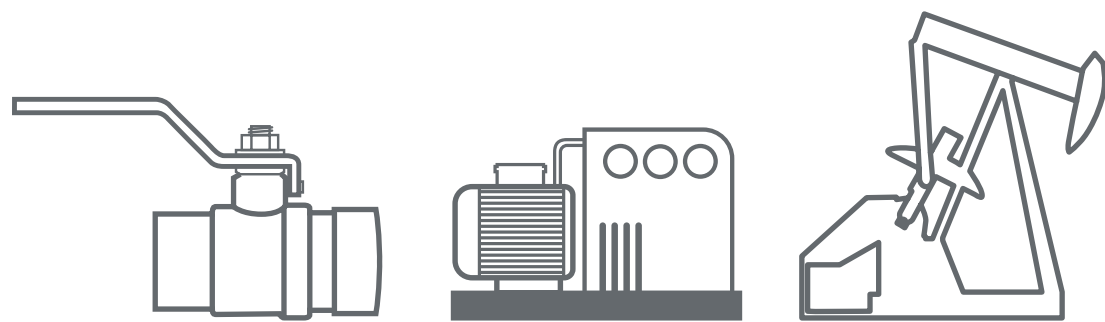
SOLUTION:

A geothermal heat pump was installed six feet below the Little Light House parking lot, with minimal disruption to its day-to-day operations. The system allows the building to take advantage of the ground's consistent temperature to more efficiently heat and cool the building.

RESULTS:

The organization saved thousands thanks to PSO's business rebates, and the new geothermal system has made a big difference on its bottom line. Thanks to PSO, The Little Light House is able to save money for what matters most: helping children with special needs.





OIL & GAS REBATES

Oklahoma's energy-producing industry is booming with energy-saving opportunities for oil and gas companies up and down the production stream.

PSO has deep knowledge and extensive experience helping oil and natural gas producers in particular find substantial energy efficiencies. Let us help you put together a plan to upgrade your equipment and improve your energy practices to make your company both more efficient and more productive.

Here are a few of the key measures you can do to significantly impact your electricity costs:

PUMP OFF CONTROLLERS (POC)

Many wells using rod lift systems either run 24x7 or use rudimentary timer controls. A pump off controller (POC) can help optimize run times and prolong the life of your equipment.

VARIABLE FREQUENCY DRIVES (VFD)

A lot of motors, pumps and compressors are often oversized to provide a safe and reliable range of operating conditions. Variable Frequency Drives (VFDs) control the motor to match a given load, increasing efficiency and reducing wear at the same time.



PUMPED AND PRIMED FOR EFFICIENCY

Energy production is big business in Oklahoma, with substantial electricity use by pumps and other equipment used in production and distribution. PSO recently worked with producer Continental Resources on efficiency upgrades for new wells and heavy-duty horizontal pumps in southern Oklahoma.

With the help of PSO's Oil and Gas Program, Continental installed variable frequency drives (VFD) to improve pump efficiencies. Unlike manual flow restriction devices, VFDs allow operators to analyze the system requirements over time and identify the optimal set points for maximum energy efficiency.

These upgrades produced an average electricity savings of 1,090,729 kWh per year. Working with PSO, Continental's time to recover the initial investment cost was less than three years, and earned the company \$130,887.48 in PSO rebates.

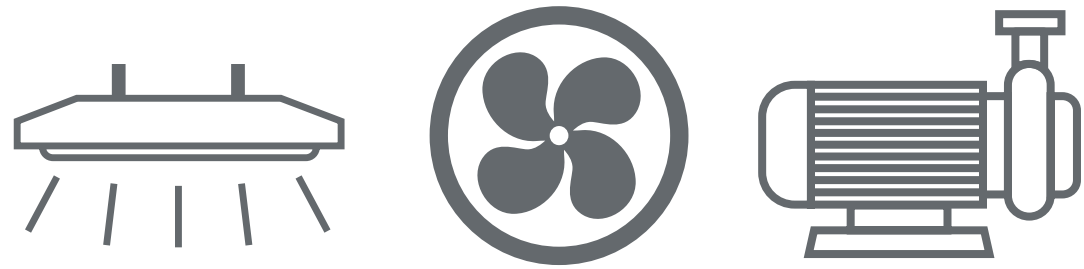
HIGH EFFICIENCY ELECTRIC SUBMERSIBLE PUMPS (HE ESPS)

Electric submersible pumps (ESPs) are often used in oil production. Over time, the ESP's efficiency will drop. High Efficiency ESPs are designed to match well production, often along with a VFD, saving energy, lowering costs and increasing production.

CUSTOMIZED OIL & GAS REBATES AND RESOURCES

PSO's technical assistance and consulting services can help you find additional energy efficiency opportunities and reduce your overall electricity costs. You may even qualify for custom incentives based on your company's energy needs.

- We offer substantial rebates to help you pay for upgrades to your existing equipment.
- These investments can pay for themselves in just a few years through electricity savings.
- Oil producers can save up to 30% of their electrical energy for pumping while increasing the productivity of each well.
- These upgrades can also help your equipment last longer by running more efficiently.



AGRICULTURAL REBATES

Farming is tough business. You can't control the weather and you can't control the markets. One thing we can help you control is your energy use. From energy audits to rebates for saving electricity, PSO can help you find and fund ways to run your farm more energy efficiently.

ENERGY AUDITS & CUSTOM REBATES

PSO can help you reduce your overall electricity costs and qualify for custom incentives based on your operation's energy needs.

- **Energy Audit**

We can help you find ways to reduce your energy usage. Invest in recommended measures and we'll reimburse you for the cost of the audit.

- **Custom Rebates**

PSO can help you qualify for custom incentives based on your needs.

- **Operational Efficiencies**

Your investments in energy efficient systems like these can pay off exponentially:

- **Milk Pre-Cooler**

This can reduce your milk-cooling costs by as much as 60%.

- **Irrigation Pumps**

Better pumps can save you 25-30% in energy savings on average.

- **Integrated High Performance Pumping System (IHPPS)**

Replace inefficient pumps with an IHPPS with integrated Variable-Frequency Drive (VFD).

- **Ventilation Fans**

More efficient ventilation fans with a VFD will save you energy and earn rebates for your overall reduction in kWh used.

- **Lighting**

Upgrading to energy-efficient lamps can reduce your lighting costs by as much as 80%, while increasing yields. Replace HPS, CFL, T8, T12 and incandescent bulbs and fixtures with LEDs.

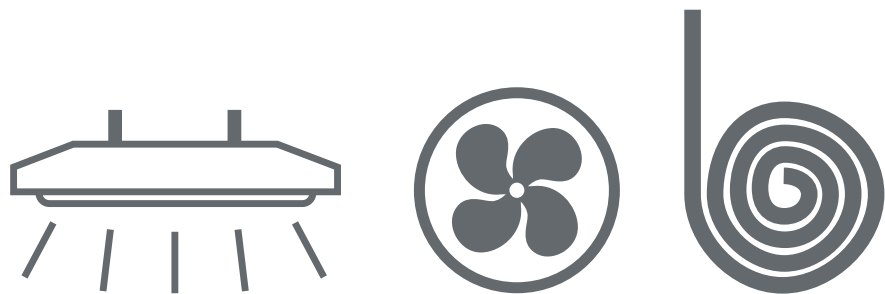
ENERGY SAVINGS

You have the power today to start taking control of your energy costs. Here are some simple changes you can make right away.

- Adjust the usage schedule of your equipment throughout the day.
- Keep your irrigation equipment in good condition. Routine maintenance, tuning and lubricating can significantly improve your system's efficiency.
- Monitor your lighting usage. Installing timers and/or occupancy sensors on your lighting systems can make a big difference in your energy savings.

- Participate in PSO's Peak Performers, a power management program with financial incentives for lowering your energy usage during peak events.
- Upgrade to high-efficiency machinery and equipment that require less electricity to run.
- Replace your V-belt drives. Upgrading equipment that uses those old drives can significantly reduce your power consumption.





NEW CONSTRUCTION

Before you break ground on any new construction, be sure to contact the commercial specialists at PSO. We'll help you include plans for high-efficiency systems that will be eligible for significant rebates. Major renovations with qualifying efficiency upgrades may also be entitled to commercial construction rebates.

Rebates are calculated based on ASHRAE 90.1 code standards for minimum wattage per square foot. The bottom line is the less electricity you use, the higher your potential rebate. Be sure to call us long before you turn a shovel to make sure you take advantage of PSO's full range of energy efficiency rebates.

LIGHTING

Invest in high-efficiency lighting to lower your energy costs while maintaining high-quality lighting throughout your new building. Details to keep in mind:

- Rebates for new construction lighting are available for reducing the lighting power density (LPD), watts per square foot, from the baseline lighting design that complies with ASHRAE/IESNA 90.1–2004 Interior Lighting Power Allowance.
- Wattage reduction may be calculated on a space-by-space or building-area basis. To qualify for new construction lighting rebates, projects must have an installed LPD that is at least 20% less than what the code requires.
- Must provide maintained lighting levels in accordance with IESNA recommendations.
- Must be a new construction project or, on a case-by-case basis, an extensive renovation project that consists of the installation of new fixtures throughout the building or renovated spaces.
- Must provide high-quality lighting achieving appropriate levels of glare control, color rendering, lighting uniformity and other lighting quality parameters.
- Project preapproval is required when the project includes the installation of 250 fixtures or more.

HVAC/GEOTHERMAL

Heating and cooling are major expenses in commercial facilities. A high-efficiency system will reduce your operating costs for years to come. PSO offers valuable rebates* on the following:

- Air Conditioners (Split and Unitary)
- Air Source Heat Pumps (Split and Unitary)
- Packaged Terminal Air Conditioners (PTAC) and Heat Pumps (PTHP)
- Variable Refrigerant Flow (VRF) Systems
- Water Source Heat Pumps

Small commercial HVAC equipment (air conditioners, heat pumps, PTAC/PTHP) can receive instant rebates through participating HVAC distributors and service providers. **View pages 40-43 for more details.*

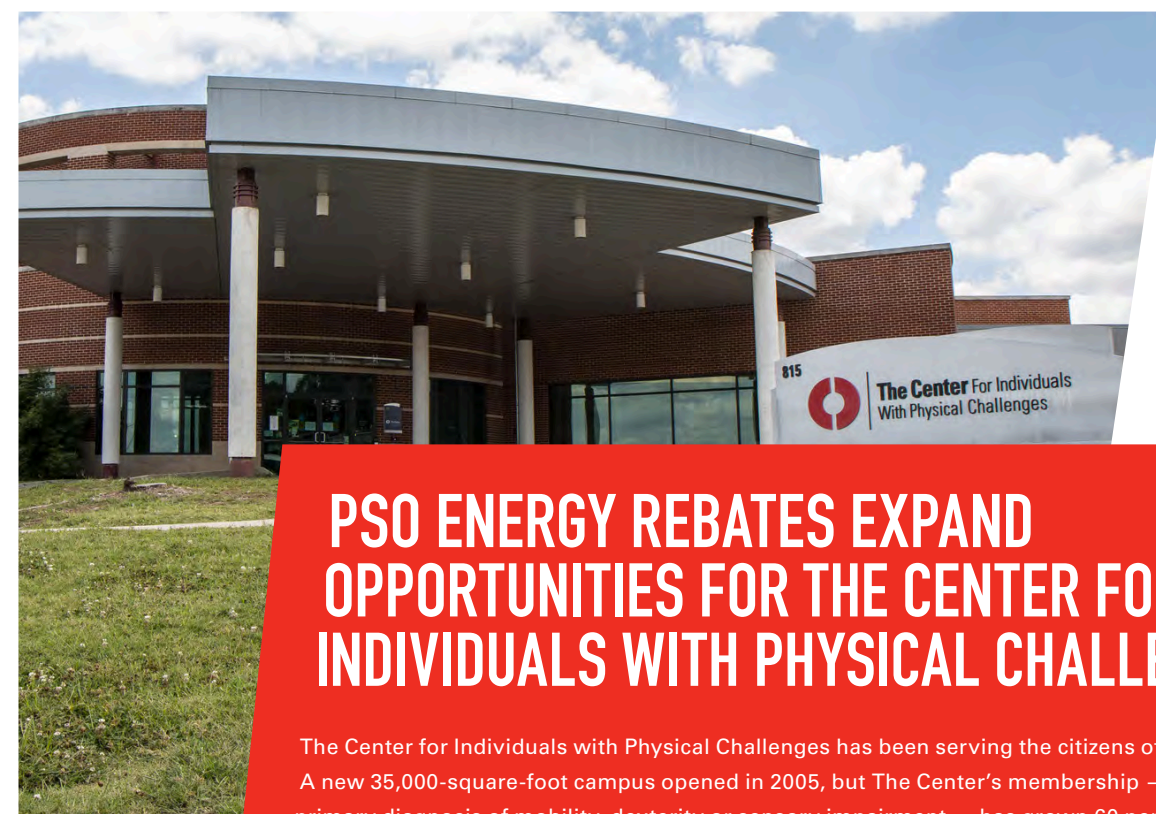
ENERGY STAR® CERTIFIED APPLIANCES & EQUIPMENT

ENERGY STAR appliances and equipment will not only earn rebates from PSO but will save electricity without sacrificing features or functionality. Look for the ENERGY STAR label when including appliances and equipment in your new construction plans. Common commercial ENERGY STAR equipment includes:

- Ice Machines
- Commercial Refrigerators/Freezers
- Commercial Dishwashers
- Commercial Clothes Washers

LEED PLATINUM BUILDINGS

Constructing a LEED Platinum building carries many benefits. Lower use of energy, water and other resources is a major one. Another is qualifying for major rebates from PSO to help offset your investment in green building technologies. Be sure to call us early in your design process.



PSO ENERGY REBATES EXPAND OPPORTUNITIES FOR THE CENTER FOR INDIVIDUALS WITH PHYSICAL CHALLENGES

The Center for Individuals with Physical Challenges has been serving the citizens of Tulsa since the late 1950s. A new 35,000-square-foot campus opened in 2005, but The Center's membership — people 18 and older with a primary diagnosis of mobility, dexterity or sensory impairment — has grown 60 percent since then.

When the Hardesty Family Adaptive Sports Complex opened in February 2019, it nearly doubled the size of The Center's campus. The Center and its builders worked with PSO to incorporate high-efficiency systems throughout the facility. High-efficiency HVAC, lighting, kitchen equipment and even pool pumps were eligible for sizable rebates.

Overall, The Center earned \$21,000 in PSO rebates. The nonprofit is also realizing energy savings of 78,500+ kWh and \$5,500 in cost savings every year.



SMALL BUSINESS REBATES

Small Business Energy Solutions (SBES) provides qualifying small businesses a free on-site analysis of their energy usage through a PSO-qualified energy consultant. Once you decide to upgrade to more energy-efficient fixtures and/or equipment through your consultant, PSO will work with you to create a personalized plan and select the upgrades that make the most sense for your business. Plus, new energy-efficient fixtures will save your company electricity every year, helping you recover your investment in a short time.

Any business that uses no more than 320,000 kWh annually qualifies for this program, but you must work with a PSO-qualified energy consultant to take advantage of this program. Typical qualifying facilities include: retail shops, convenience stores, small offices, nonprofits and medical clinics.

HERE'S HOW TO APPLY

1. Contact your area's energy consultant. See the map or find your consultant at PowerForwardWithPSO.com/small-business
2. Your energy consultant will assess your lighting and refrigeration equipment and explain opportunities for saving energy.
3. You and your energy consultant will work together to develop an action plan and select the upgrades that make sense for your business.
4. To proceed with the proposed upgrades, you'll sign the small business energy solutions Participation Agreement.
5. Your energy consultant will install the new equipment at your convenience. Once your project(s) are completed, your finalized cost (if any) will be evaluated to determine what amount is covered by PSO rebates versus what you owe.

REBATES CAN BE APPLIED TO THE FOLLOWING UPGRADES:

Lighting

- Retrofitting Existing Fluorescent Fixtures (Re-lamp/Re-ballast or De-lamping)
- LED Downlight Retrofit Kits and LED Retrofit Kits
- New LED Fixtures, including LED High Bays and LED Exit Sign Fixtures
- Occupancy Sensors and Other Controls

Refrigeration

- CoolTrol - Walk-in Cooler and Freezer Fan Control System
- LED Lighting for Refrigerated Open, Reach-In and Display Cases
- Evaporator/Compressor Controls
- Cooler/Freezer Door Heaters, Novelty Coolers and Anti-Sweat Controllers
- High-Efficiency Evaporative Fan Motors

DO YOU QUALIFY?

To see if you qualify for small business rebates, access the PSO Energy Management Tools at PowerForwardWithPSO.com/tools/energy-management-tools-for-business/



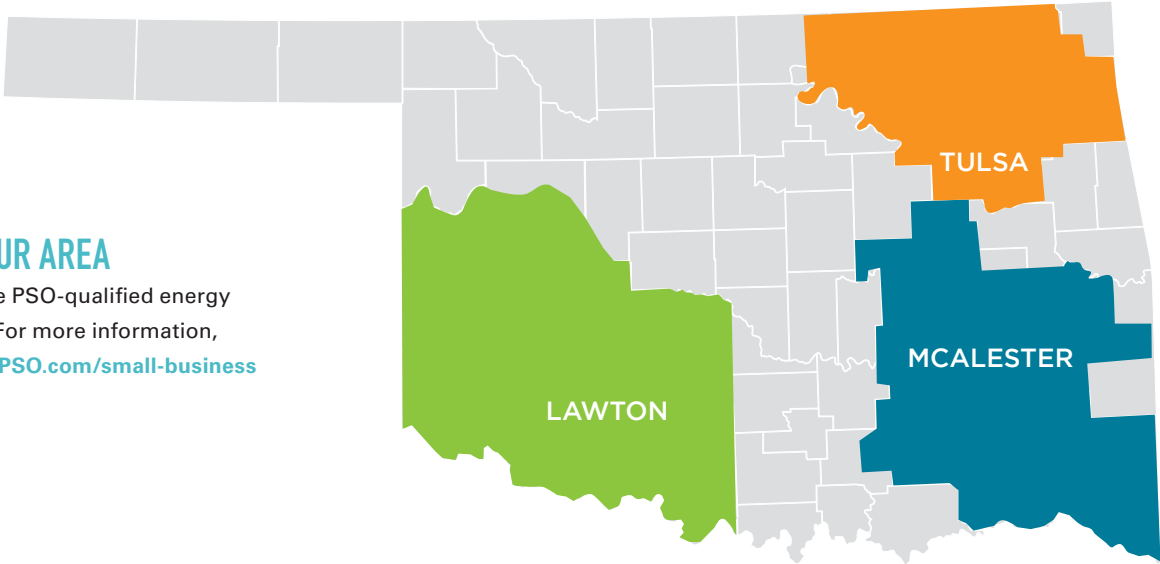
AUDIT/REBATE EXAMPLE

This example is based on a small company’s lighting upgrade. Savings are in kilowatt-hours saved per week. In this real-life example, the upgrade costs totaled \$7,249.75. The customer paid just \$2,230.80 with a payback time of less than two years in energy savings.

Location	Existing Equipment	Qty	Hrs/Week	KWH Used	Proposed Equipment	Qty	Hrs/Week	KWH Used	KWH Savings
Lobby	Ballast	4	50	1435.20	TLED	4	50	499.20	936.00
Downstairs	Ballast	6	50	1747.20	TLED	6	50	748.80	998.40
Upstairs	Ballast	13	50	4664.40	TLED	13	50	622.40	4042.00
Wheel Area	Ballast	4	50	1300	TLED	4	50	499.20	800.80
Shop Front	Ballast	6	50	2152.80	TLED	6	50	748.80	1404.00
Shop Back	Ballast	6	50	1747.20	TLED	6	50	748.80	998.40
Total KWH				13,046.80				3,867.20	7,179.60

FIND AN ENERGY CONSULTANT IN YOUR AREA

Check the map to find the PSO-qualified energy consultant in your area. For more information, visit PowerForwardWithPSO.com/small-business



SMALL BUSINESS, LARGE SAVINGS

PROBLEM:

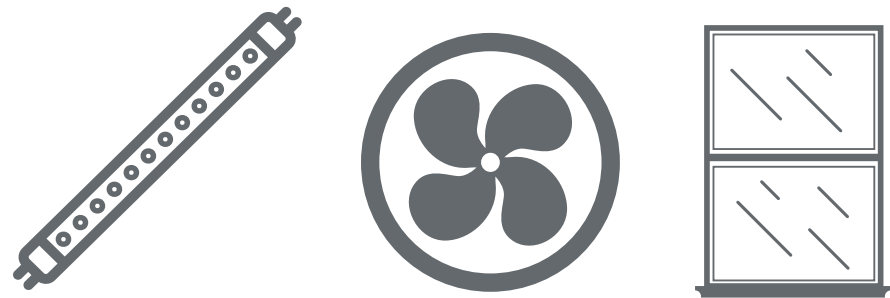
Hugo Furniture is a family owned and run furniture and appliance store located in the heart of Hugo, Oklahoma. They had old, inefficient fluorescent lighting throughout their retail space leading to a less inviting atmosphere, higher energy costs and maintenance hassles.

SOLUTION:

Hugo Furniture participated in the Small Business Energy Service (SBES) program and partnered with one of PSO’s preferred service providers, Enegrity Partners, to retrofit 94 fluorescent lighting fixtures with new LED fixtures.

RESULTS:

Hugo Furniture received \$8,194.27 in SBES rebates. They achieved 24,753 kWh annual energy savings and 11 kW demand reduction during the summer peak hours. Resulting in an annual \$2,722.78 reduction on their electric bill.



MULTIFAMILY REBATES

Implementing efficiency measures in multifamily housing can be a complex process. Tenants have their own habits and priorities that may not always align with your energy-efficiency goals. We have energy-efficiency programs structured to help them change some of those habits.

For multifamily property owners, we have an extensive lineup of rebate programs designed to help you make valuable energy-saving upgrades. Making changes like these can improve your long-term bottom line, regardless of what your tenants do. Here are some ways to make a big difference in your property’s energy efficiency:

- Improve insulation, seal or replace ducts and upgrade windows
 - Tune-up or upgrade HVAC, heat pumps and chillers
 - Retrofit or upgrade lighting to LEDs and install occupancy sensors
- Replace water heaters and pool pumps
 - Insulate hot water pipes, install faucet aerators and low-flow shower heads
 - Install high-efficiency laundry equipment
 - Install programmable thermostats

Let PSO help you build a personalized energy savings plan. Request your energy consultation at PowerForwardWithPSO.com/programs/multifamily/ or give us a call at **1.888.776.1366**.

Common Areas	Measure	Rebate Amount	Unit
Building Envelope	Air Sealing	\$350.00	per unit
	Ceiling Insulation	\$0.10	per sq. ft.
	Duct Sealing	\$500.00	per unit
	Duct Replacement	\$750.00	per unit
	Windows	\$45.00	per window
HVAC	Central Air Conditioner	\$75-200	per ton
	Heat Pump	\$75-200	per ton
	Chiller	Custom	



Lighting

Installation	Lighting Type	Rebate Amount	Unit
New Construction	Interior Lighting	\$0.20-0.40	per kWh reduced
New Construction	Exterior for Lighting for Areas > 5,000 sqft	\$0.03	per kWh reduced
Retrofit	LED Panel, Troffer, or Linear Fixture ≤ 30w	\$50.00	per fixture
Retrofit	LED Panel, Troffer, or Linear Fixture ≥ 30w	\$70.00	per fixture
Retrofit	LED Downlight Fixture	\$20.00	per fixture
Retrofit	LED Permanent De-lamping (removing 2+ lamps)	\$25.00	per fixture
Retrofit	LED Exterior Fixture ≤ 65w	\$50.00	per fixture
Retrofit	LED Exterior Fixture 66-150w	\$100.00	per fixture
Retrofit	LED Exterior Fixture 151-250w	\$200.00	per fixture
Retrofit	LED Exterior Fixture 251-350w	\$250.00	per fixture
Retrofit	LED Exterior Fixture ≥ 351w	\$300.00	per fixture
Retrofit	LED Exit Signs	\$15.00	per sign
Retrofit	Occupancy Sensor - Wall Switch Replacement	\$20.00	per sensor
Retrofit	Occupancy Sensor - Ceiling/Wall Mount	\$50.00	per sensor

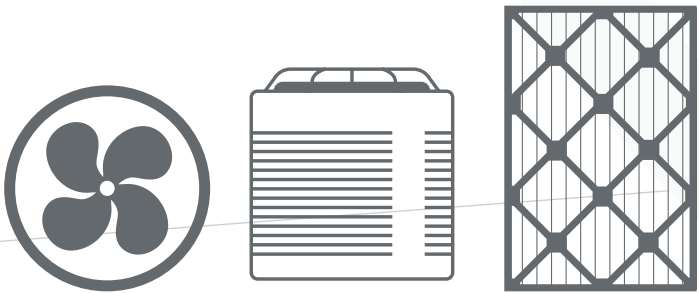
Common Areas	Measure	Rebate Amount	Unit
Water-Related Equipment	Water Heater	\$500.00	per unit
Other Equipment	Ice Machine	\$50-100	per machine
	Vending Machine Controls	\$50-100	per unit

Residential	Measure	Rebate Amount	Unit
Building Envelope	Air Sealing	Gas \$400.00 Electric \$500.00	per unit
	Attic Insulation	Gas \$350.00 Electric \$600.00	per unit
	Duct Sealing	Gas \$575.00 Electric \$775.00	per unit
	Duct Replacement	Gas \$675.00 Electric \$875.00	per unit
	Windows	\$45.00	per window
HVAC	Central Air Conditioner	\$200-600	per AC
	Heat Pump	\$600-800	per HP

Residential	Measure	Rebate Amount	Unit
Water-Related Equipment	Water Heater	\$500.00	per unit



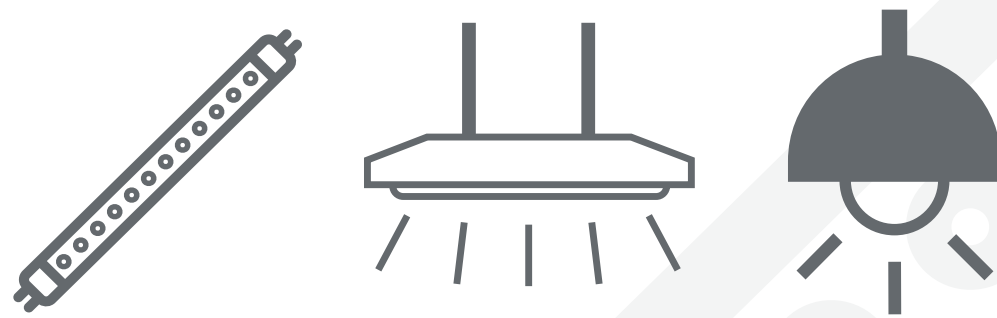
4 MIDSTREAM HVAC & LIGHTING



HVAC EQUIPMENT

Whether you’re building a new facility or looking to upgrade your existing facility, a high-efficiency HVAC system may reduce your operating costs for years to come. PSO partners with select distributors to offer valuable rebates on HVAC equipment, such as new air conditioning units, electric heat pumps, VRF air conditioners and heat pumps, and HVAC controls.

HVAC	Equipment Type	Rebate Amount
New Construction or Retrofit HVAC Systems	Air Conditioners (Split and Unitary)	Instant discounts available through participating distributors and service providers.
	Air Source Heat Pumps (Split and Unitary)	
	Packaged Terminal Air Conditioners (PTAC) and Heat Pumps (PTHP)	
	Variable Refrigerant Flow (VRF) Systems	
	Water Source Heat Pumps	
Dual Enthalpy Economizer Controls	Proposed Upgrade	Rebate Amount
Dual Enthalpy Economizer Controls	Dual Enthalpy Economizer Controls on New HVAC Units	Instant discounts available through participating distributors and service providers.



INSTANT LIGHTING DISCOUNTS

Saving on lighting is easier than you think. PSO partners with select lighting distributors to offer instant discounts on LED lighting upgrades. No rebate application required. We'll help you choose qualifying lamps and your discounts are applied automatically at checkout. Take advantage of lower operating costs, improved productivity and more with energy-efficient lighting upgrades.

LED Linear/Panel/Troffer Fixture	Rebate
LED 1x4 or 2x2 Linear/Panel/Troffer Fixture	\$10.00/fixture
LED 2x4 Linear/Panel/Troffer Fixture	\$20.00/fixture

LED Exterior Fixture	Rebate
65 watts and lower	\$30.00/fixture
66-150 watts	\$50.00/fixture
151-250 watts	\$100.00/fixture
251-350 watts	\$120.00/fixture
351 watts and higher	\$140.00/fixture

LED High/Low Bay Fixture	Rebate
124 watts and lower	\$50.00/fixture
125-250 watts	\$90.00/fixture
251 watts and up	\$100.00/fixture

LED HID Replacement Lamp	Rebate
100 watts and lower	\$30.00/lamp
101 watts and up	\$75.00/lamp

Tubular LED (TLED) Lamps	Rebate
TLED - 2 Foot - Type A, B, C	\$1.50/lamp
TLED - 3 Foot - Type A, B, C	\$2.25/lamp
TLED - 4 Foot - Type A, B, C	\$3.00/lamp
TLED - 8 Foot - Type A, B, C	\$6.00/lamp
TLED - U-Bend - Type A, B, C	\$3.00/lamp

HOW IT WORKS

HVAC

SERVICE PROVIDERS

1. Purchase qualifying equipment from a participating distributor:
 - Find a participating distributor by visiting the Find a Service Provider tool at powerforwardwithpso.com/find-a-service-provider-or-retailer
 - In the "I am looking for" drop-down filter, select "Business Service Providers." To search for distributors, select "Distributor" under "Company Type."
 - Contact the distributor for a list of rebates and qualifying equipment.
2. Install qualified equipment for a commercial or industrial PSO customer and discount their invoice with the rebated amount.
3. Submit projects on the Midstream Online Application Portal: www.psomidstream.com
4. The rebate will be credited back to you by the distributor.

CUSTOMERS

No application needed! Receive an instant rebate from participating service providers when you purchase and install qualifying HVAC equipment.

INSTANT LIGHTING DISCOUNTS

SERVICE PROVIDERS AND CUSTOMERS

1. No application needed!
2. Have the following information available when you visit a participating lighting distributor:
 - PSO Business Account Number
 - Business name, contact name, phone number and email address
 - Installation address and type of building
3. Receive instant discounts on qualifying equipment

5 PEAK PERFORMERS

Peak Performers is a load reduction program that rewards your business for reducing or shifting electricity use during times of high demand. By joining, your organization can earn substantial incentives that go directly to your bottom line.

WHAT DOES IT DO?

IT IS DESIGNED TO SAVE ELECTRICITY IN PEAK USAGE TIMES.

The market for electricity is unique, requiring a perfect balance of supply and demand. PSO can't store electricity but must supply it when it is needed. This is especially challenging in the hot months when electricity use is very high.

IT HELPS KEEP EVERYONE'S ELECTRICITY COSTS STABLE

If usage remains high over a sustained period, PSO will have to build new power plants, and the cost of new facilities would drive up electricity costs for everyone. Peak Performers is designed to reward you for reducing electricity use during peak times to help reduce the need for new infrastructure investment.

HOW DOES IT WORK?

During a peak event, participating businesses proactively lower their usage.

When PSO anticipates a spike in weekday usage, we will declare a Peak Event. It will last 2 to 4 hours between 1 p.m. and 7 p.m. in the months of June through September. During a Peak Event, participating businesses execute a usage reduction plan developed with the help of PSO.

As a participant, you will be notified via email or text message at least two hours prior to the Peak Event so you can prepare to reduce your usage for two to four hours. Small changes can make a big difference, like shutting off lights that aren't in use or adjusting your thermostats a couple of degrees.

No more than 16 Peak Events occur each year, and participation is optional.

There are a maximum of 16 Peak Events per year between June and September. Participation is completely voluntary and flexible. Your organization can decide which Peak Events you participate in, and there is no penalty for opting out.



76°

PEAK PERFORMERS

HOW CAN IT BENEFIT YOUR BUSINESS?

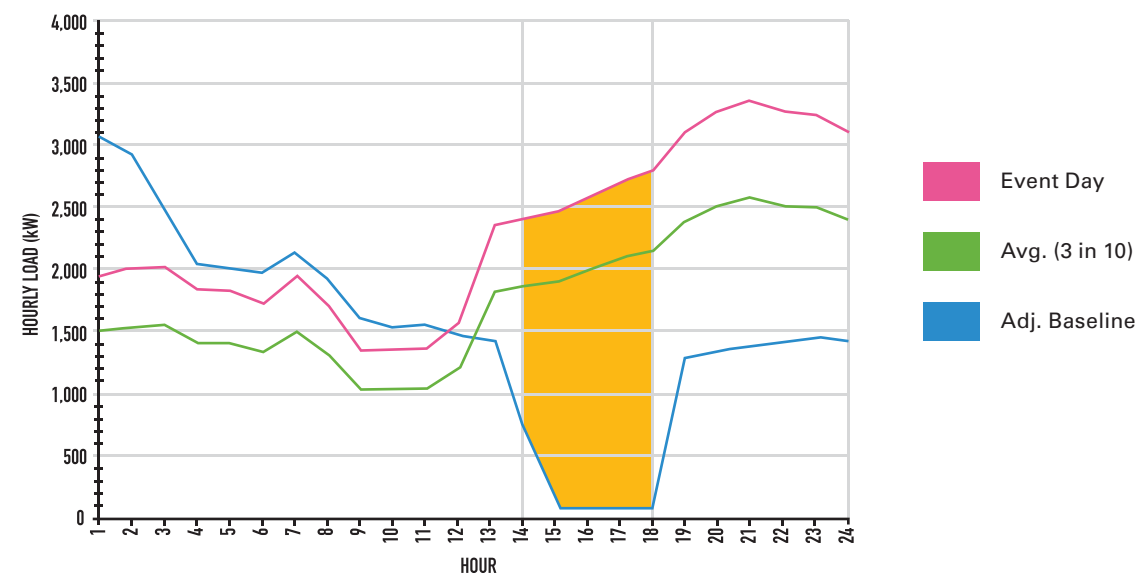
You can earn substantial rewards for participating.

Once a year, PSO will pay your organization for your Average Kilowatt Savings at \$32 per Average Kilowatt Savings. If you participate in all Peak Events, PSO will pay you a bonus equal to 5% of your Average Kilowatt Savings* payment.

It will benefit our communities and our planet.

Your participation in Peak Performers will help make sure that you and your neighbors have reliable access to power during Peak Events. Lowering your overall electricity usage will help offset the need for new power plants, thereby reducing greenhouse gas emissions.

*Average Kilowatt Savings are derived from the Baseline Peak Demand minus the actual usage during a Peak Event. The Baseline Peak Demand is calculated based on the average of the 3 highest kW usage days of the previous 10 calendar days except weekends, holidays and previous Peak Event days. A baseline correction of up to 30% may be used if event day conditions warrant.



APPLICATION & ENROLLMENT

APPLICATION & ENROLLMENT

You must apply to be enrolled in PSO's Peak Performers service. The application is online and easy. Many Oklahoma organizations large and small are proud members of this important club. For more information and to apply online, visit PowerForwardWithPSO.com/peak-performers.





GOLDEN YEARS, GOLDEN SAVINGS WITH PEAK PERFORMERS AT MONTEREAU RETIREMENT COMMUNITY

PROBLEM:

Montereau is a locally owned, not-for-profit, resort-style retirement community. Its energy consumption is primarily from three mechanical high-pressure coolers plus electrical motors for circulating water throughout the 850,000 sq.-ft. facility. Montereau was looking for energy savings, but mostly wanting to incorporate energy efficiency. So, they enrolled in PSO's Peak Performers. While Montereau wasn't a previous Peak Performer participant, their Director of Plant Operations, Tadd Weese, had participated in the program before joining Montereau. "It was an easy sell," says Tadd. "It made us more responsible citizens, and there are fiscal benefits as well. It was a no-brainer."

SOLUTION:

While Montereau has seen a decrease in energy consumption and costs, they really appreciate Peak Performers because it has made them more familiar with their emergency generation power. "It has given us the opportunity to look at expanding what we can put on those circuits so that we can be more efficient in the event that we do have a power outage," says Tadd. "Also, we can be more fiscally responsible and a better citizen for taking more load off of the grid." Given peak event times may fall during residents' dinner hours, reducing lighting or thermostats is not always feasible for this facility's environment. However, Peak Performers is flexible based on customer's different needs. Montereau has reduced their load primarily by pushing a portion of their energy usage to their generators.



RESULTS:

Montereau has seen approximately a two-percent decrease in energy consumption. Participating in Peak Performers has also given Montereau a better view of their organization's overall energy usage. Because of this, Tadd says he "absolutely" would recommend Peak Performers to his peers. "I've mentioned the benefits to all of my counterparts who have emergency generation capabilities," says Tadd. Montereau has been so pleased with PSO, they have also taken advantage of PSO's other energy saving opportunities. "We've used PSO's retrofit lighting rebates that are available when completing upgrades as well," says Tadd. To that end, Montereau has switched to LED lighting throughout the facility as much as possible. Tadd credits PSO not only for the value of its programs, but also for the quality of its customer service. "This program has been very professionally run. It has been very well executed," says Tadd. "The communication has been tremendous."

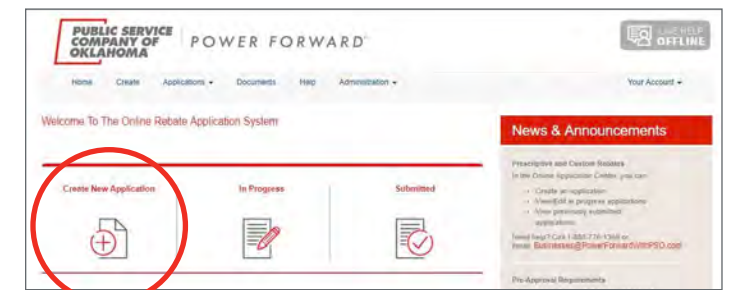
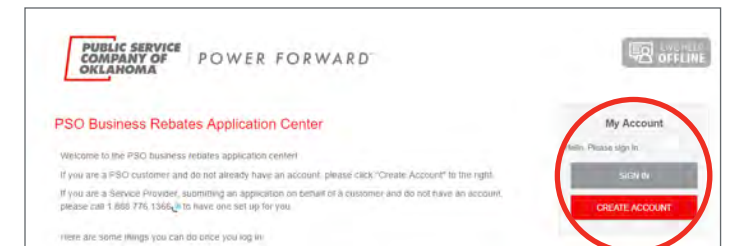


6 HOW TO APPLY

HOW TO SUBMIT A BUSINESS REBATE APPLICATION

Applies to prescriptive and custom rebates only.

- 1 Navigate to www.psobusinessrebates.com. If you are a new user, click “Create Account” to the right. Otherwise, select “Sign In” to enter your login credentials.
- 2 Once logged in, select “Create New Application.”
- 3 Enter in your project, project location, service account and rebate payment information details.
- 4 The Improvements tab is where existing and new equipment information is entered to help determine your rebate amount(s). This page lists all energy efficient measures available for rebates.



HOW TO APPLY

5

The Supporting Documents tab is where required documentation is uploaded. The PSO Business Rebates – Terms and Conditions Form, the Spec/Cut Sheet and invoice are required documents for every application. Please note, the invoice does **not** have to be submitted for preapproval; this is required when the project is complete. To upload a document, select “Add Document,” then “Browse,” to find your document, select the contents of the uploaded document by clicking the checkbox(es) and hit upload. If you intend on faxing documents, checkmark the box under “Fax Documents.”

6

On the Summary & Submit page, review your project information, checkmark the certification and agreement box and be sure to click submit for your application to be submitted.

7

Once the application is submitted, you will receive a Welcome email within 24 hours, confirming your submission and listing your Application ID number. Any time you have a question about the project or need to communicate any updates about the project, please have your Application ID readily available. If we do not receive your required documents within two weeks of your submission, the application will be cancelled.

CHECKLIST FOR APPLICATION SUBMISSION

- ☐ Review eligibility and Technical Requirements documents
- ☐ Review and have the customer sign the Terms and Conditions
- ☐ Gather Customer PSO account number, project address and customer contact information
- ☐ Create an application and enter equipment into the **Online Application Center**
- ☐ Gather and upload needed documents:
 - ☐ Signed Terms and Conditions
 - ☐ Equipment Spec Sheets
 - ☐ Equipment Lists/COMCheck (if needed)
 - ☐ Layout or Drawings (if needed)
 - ☐ Payment Authorization (if needed)
 - ☐ Detailed Invoice (if the project is complete)
- ☐ Submit the Application for Review



REQUIRED DOCUMENTATION

EVERY APPLICATION REQUIRES:

1. PSO Account Number
2. Terms and Conditions forms signed by the PSO customer or authorized representative*.
3. Equipment that meets the program's technical requirements.

*The authorized representative must provide a customer signed authorization document. Equipment Technical Requirements can be found under Project Resources at PowerForwardWithPSO.com/support/for-businesses or by calling the hotline at 1.888.776.1366

PREAPPROVAL REQUIREMENTS

You must seek preapproval and submit required documents before purchasing equipment for:

- All custom projects
- Retrofit lighting projects installing either 100 High Bay/Exterior Fixtures or 500 or more fixtures of other types
- New construction lighting projects installing 250 fixtures or more
- VFD projects installing a total of 125 HP or more
- Any other project type, or combination of project types, where the rebate amount is greater than \$5,000

For projects that do not require preapproval, a rebate application and all required documentation must be submitted within 60 days of the invoice date.

REQUIRED DOCUMENTS BY PROJECT TYPE

Custom

Agricultural, Air Compressors, Chillers, Data Centers, Geothermal, Energy Management Systems, Motors, Oil & Gas, Process Equipment, Process Motors & VFDs, etc.

1. Custom Project Summary Form
2. Equipment Cut/Spec Sheets
3. Depending on the project, Data Logger or other information may be required
4. Once completed, an invoice(s) (listing date, location, models and quantities)

New Construction Lighting

1. Commercial compliance (COMcheck) or equivalent document listing all models, wattages and quantities
2. Lighting Layouts/Drawings
3. Equipment Spec Sheets
4. Once completed, an invoice(s) (listing date, location, models and quantities)

Refrigeration & Kitchen Equipment, Appliances, Pool Pumps, Building Envelope Equipment, Plug Load Controls, HVAC VFD

1. Equipment Cut/Spec Sheets
2. Once completed, an invoice(s) (listing date, location, models and quantities)

Retrofit Lighting

1. Equipment Cut/Spec Sheets
2. Once completed, an invoice(s) (listing date, location, models and quantities)

ADDITIONAL NOTES

[illegible]A faint, stylized illustration of a person sitting cross-legged, possibly a monk or scholar, with a large, open book or scroll in front of them. The figure is rendered in a light gray, almost ethereal style, blending into the background.



POWER FORWARDSM